



**Professional Services Schedule (PSS)
Federal Supply Schedule
Group 874V Class: R706**

**Contract Number: GS-10F-0224Y
Modification Number: PA-0019
Modification Updated Date: March 13, 2017**

For more information on ordering from Federal Supply Schedules
click on the FSS Schedules button at [http://www.gsa.gov/schedules-
ordering](http://www.gsa.gov/schedules-ordering)

Contract Period: March 13, 2017 through March 12, 2022

Contractor Information:

Innovative Reasoning, LLC
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Orlando, FL 32751-2499

Business Size: Service-Disabled Veteran-Owned Small Business (SDVOSB)

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Contract Information: GSA Contract Number GS-10F-0224Y

Awarded Special Item Number(s):

Special Item Number (SIN)	Description	Pricing
874-501/501RC	Supply and Value Chain Management - Services that include all phases of planning, acquisition and management of logistics systems.	See Page 10
874-505/505RC	Logistics Training Services - Logistics Training Services in system operations, automated tools for supply and value chain management, property and inventory management, distribution and transportation management, and maintenance of equipment and facilities supporting these activities.	

Terms & Conditions

Maximum Order: \$1,000,000.00

Minimum Order: \$100.00

Geographic Coverage (Delivery Area): Domestic only

Point of Production:

Innovative Reasoning, LLC
12000 Research Parkway, Suite 450
Orlando, FL 32826-2499

Discount from List Prices or Statement of Net Price: Government net prices (discounts already deducted)

Quantity Discounts: None offered

Prompt Payment Terms: Net 30 days

Government Purchase Cards are accepted up to the micro-purchase threshold: Contact Innovative Reasoning, LLC for acceptance of larger orders.

Foreign Items: None

Time of Delivery: Specified on the Task Order

Expedited Delivery: Contact Contractor

Overnight/2-Day Delivery: Contact Contractor

Urgent Requirements: Contact Contractor

F.O.B. Point(s): Destination

Ordering Address:

Innovative Reasoning, LLC
12000 Research Parkway, Suite 450
Orlando, FL 32826-2499

Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

Payment Address:

Innovative Reasoning, LLC
12000 Research Parkway, Suite 450
Orlando, FL 32826-2499

Warranty Provision: Contractor's standard commercial warranty.

Export Packing Charges (if applicable): N/A

Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Contact Contractor

Terms and conditions of rental, maintenance, and repair (if applicable): N/A

Terms and conditions of installation (if applicable): N/A

Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

Terms and conditions for any other services (if applicable): N/A

List of service and distribution points (if applicable): N/A

List of participating dealers (if applicable): N/A

Preventive maintenance (if applicable): N/A

Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A

Data Universal Numbering System (DUNS) number: 19-1501894

Notification regarding registration in Central Contractor Registration (CCR) database: Registered

Labor Categories Description *

Instruction Systems Specialist II

Experience: 5 years relevant experience

Education: BS/BA degree

Training: Defense Acquisitions, Logistics or Training (DAIWA or equivalent)

Functional Responsibility: Under guidance of a higher level training specialist, develops and revises training courses; prepares training catalogs and course materials. Trains personnel by conducting formal classroom courses, workshops and seminars.

Instructor I

Experience: 2 years relevant experience

Education: BS/BA degree

Training: Defense Acquisitions, Logistics or Training (DAIWA or equivalent)

Functional Responsibility: Works with the team to conduct training analysis, helps develop and design training curricula, develops work flows, designs & develops multimedia web applications.

Logistician II

Experience: 4 years progressive logistics experience related to logistics and logistics acquisition supporting government acquisition program management. Experience in logistics management and/or in one or more of the specialized logistics functions.

Education: BS/BA degree

Training: Defense Acquisitions, Logistics or Training (DAIWA or equivalent)

Functional Responsibility: Responsible for the product's acquisition, distribution, internal allocation, delivery and final disposal of resources. Conduct logistical analysis and maintain managerial duties, such as directing a team and collaborating with other departmental leaders.

Logistics Analyst I

Experience: 2 years of progressive logistics experience

Education: BS/BA degree

Training: Defense Acquisitions, Logistics or Training (DAIWA or equivalent)

Functional Responsibility: Assists with acquisition planning and acquisition logistics. Possesses the basic knowledge and expertise needed to support milestone review processes, and conduct manpower, personnel and training analysis. Provides independent logistics assessments for DoD programs. Develops life cycle costs estimates (LCCE) and coordinates fielding and life cycle maintenance and sustainment. Conducts support analysis.

Logistics Analyst II

Experience: 4 years of progressive logistics experience

Education: BS/BA degree

Training: Defense Acquisitions, Logistics or Training (DAIWA or equivalent)

Functional Responsibility: Provides support for for acquisition planning and acquisition logistics. Possesses the specialized knowledge and expertise to support milestone review processes, and conduct manpower, personnel and training analysis. Provides independent logistics assessments for DoD programs. Develops life cycle costs estimates (LCCE) and coordinates fielding and life cycle maintenance and sustainment. Conducts support analysis.

Logistics Analyst III

Experience: 6 years of progressive logistics experience

Education: BS/BA degree

Training: Defense Acquisitions, Logistics or Training (DAIWA or equivalent)

Functional Responsibility: Responsible for acquisition planning and acquisition logistics. Possesses the specialized knowledge and expertise to oversee milestone review processes, and conduct manpower, personnel and training analysis. Provides independent logistics assessments for DoD programs. Develops life cycle costs estimates (LCCE) and coordinates fielding and life cycle maintenance and sustainment. Conducts support analysis.

Logistics Engineer I

Experience: 2 years progressive logistics experience related to logistics and logistics acquisition supporting government acquisition program management.

Education: BA/BS degree

Training: Defense Acquisitions, Logistics or Training (DAIWA or equivalent)

Functional Responsibility: Responsible for providing logistical support and expert guidance for development of detailed logistics analysis for acquisition programs to ensure compliance with life cycle supportability. Proficient in contractor logistics support (CLS).

Logistics Specialist I

Experience: 2 years progressive logistics experience related to logistics and logistics acquisition supporting government acquisition program management.

Education: AA degree

Training: Defense Acquisitions, Logistics or Training (DAIWA or equivalent)

Functional Responsibility: Supplies technical expertise and often assumes managerial duties. Responsible for the planning, preparing and maintaining of the current acquisition plans and overall program office acquisition administration functions to include program control and tracking. Provides advice and assistance to functional area technical experts on contractual matters in the acquisition planning stages based on a working knowledge of regulation policy. Responsible for assisting with the development of writing performance criteria and requirements into sound/sufficient Statement of Work and/or task/orders. May perform or evaluate market research and trends, conditions and technological advances as they apply to the program. May also assist with the development of source selection evaluation criteria. Coordinates and works with the technical experts and the contracting office to ensure project milestone are reflected in the contractual documents and project plan. May assist in the development of independent Government Cost Estimates. Individuals as required will possess excellent working knowledge of the acquisition planning stages as well as technical or subject matter expertise depending on the acquisition type and nature of the program.

Principal Staff Member

Experience: 8 years progressive experience

Education: BS/BA degree

Training: Defense Acquisitions, Logistics or Training (DAIWA or equivalent)

Functional Responsibility: This position requires indisputable high-level technical expertise and an established professional reputation in the respective discipline coupled with direct involvement in related regional, national and/or global issues. Professional services are provided within broad objectives as a recognized leader in one or more engineering and/or science disciplines. This position requires independent sophisticated analysis of complex problems, original research, awareness of evolving technologies, and development of innovative and unique solutions. Demonstrated proficiency is required in coordinating overall program research and analysis, needs assessment, process and technology development, bench/pilot/full-scale technology demonstration and evaluation, product and process implementation, systems integration, and technology transfer in a concurrent engineering environment.

Program Manager I

Experience: 6 years of progressive experience in logistics, logistics related, or engineering disciplines

Education: BS/BA degree

Training: Defense Acquisitions, Logistics or Training (DAIWA or equivalent)

Functional Responsibility: Assists with the planning, organizing and direction for all project level activities with responsibility for the development of major aspects of key programs and/or essential operating programs. Assists with formulating work standards, ensuring effective communications and meeting schedule requirements. Familiar with current business practices. Ensures compliance with all contractual requirements.

Staff Member I

Experience: 4 years of directly related experience

Education: AA degree

Training: Defense Acquisitions, Logistics or Training (DAIWA or equivalent)

Functional Responsibility: This position requires a detailed knowledge of the respective discipline and understanding of related national and global issues. Professional services are provided within general guidelines on broadly defined tasks. This position requires originality, analysis, concept and method development, competence with standard methods and tools, and reviewed design. Direct hands-on experience required in performing and coordinating research and analysis, needs identification, process and technology analysis, bench/pilot/full-scale technology demonstration and evaluation, implementation, systems integration, and/or technology transfer in a concurrent engineering environment.

Staff Member II

Experience: 7 years of directly related experience

Education: BS/BA degree

Training: Defense Acquisitions, Logistics or Training (DAIWA or equivalent)

Functional Responsibility: This position requires a detailed knowledge of the respective discipline and understanding of related national and global issues. Professional services are provided within general guidelines on broadly defined tasks. This position requires originality, analysis, concept and method development, competence with standard methods and tools, and reviewed design. Direct hands-on experience required in performing and coordinating research and analysis, needs identification, process and technology analysis, bench/pilot/full-scale technology demonstration and evaluation, implementation, systems integration, and/or technology transfer in a concurrent engineering environment.

Staff Member III

Experience: 8 years of directly related experience

Education: BS/BA degree

Training: Defense Acquisitions, Logistics or Training (DAIWA or equivalent)

Functional Responsibility: This position requires a detailed knowledge of the respective discipline and understanding of related national and global issues. Professional services are provided within general guidelines on broadly defined tasks. This position requires originality, analysis, concept and method development, competence with standard methods and tools, and reviewed design. Direct hands-on experience required in performing and coordinating research and analysis, needs identification, process and technology analysis, bench/pilot/full-scale technology demonstration and evaluation, implementation, systems integration, and/or technology transfer in a concurrent engineering environment.

Subject Matter Expert II

Experience: 10 years of experience in the field of financial management accounting, cost estimating business process improvement, accounting systems, information technology applications, economics or statistics.

Education: BS/BA degree

Training: Defense Acquisitions, Logistics or Training (DAIWA or equivalent)

Functional Responsibility: Provides technical, managerial and administrative direction for problem definition, analysis, requirements development and implementation for complex to extremely complex financial systems or financial issues. Makes recommendations and advises on organization-wide systems improvements, optimization or maintenance efforts in integrated financial management systems: specifically, information systems architecture, business process improvement, networking, telecommunications, automation, communication protocols, risk management, electronic analysis, software, life cycle management, software development methodologies, modeling and simulation, and capable of providing complex statistical modeling and analysis.

Training Specialist I

Experience: 4 years of progressive experience in presentation of curriculum

Education: BS/BA degree

Training: Defense Acquisitions, Logistics or Training (DAIWA or equivalent)

Functional Responsibility: Conducts company training programs. Monitors and reports the effectiveness of training on employees during the orientation period and for career development. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision.

Training Specialist II

Experience: 6 years of experience in the development and delivery of training relating to complex systems.

Education: BS/BA degree

Training: Defense Acquisitions, Logistics or Training (DAIWA or equivalent)

Functional Responsibility: Supports the development of training material and training aides relating to logistics, logistics systems, or specific logistics system elements/components. Analyzes training requirements and objectives. Continuously revises training material to meet new training requirements and to keep technical information up to date. Obtains information needed to prepare and update training material and coordinates the development of training aids. Coordinates the conduct of training classes and the availability of training aides. May conduct training sessions or evaluate the effectiveness of training provided.

Training Specialist III

Experience: 8 years of experience in the development and delivery of training relating to complex systems.

Education: BS/BA degree

Training: Defense Acquisitions, Logistics or Training (DAIWA or equivalent)

Functional Responsibility: Responsible for developing, implementing, and conducting courses of instruction relating to logistics, logistics systems, or specific logistics system elements/components. Analyzes training requirements and objectives and allocates them to specific training equipment, material, methods and media. Coordinates the maintenance and development of training material as necessary to ensure integration with on-going system development and operations.

Training Specialist IV

Experience: 10 years of experience in the development and delivery of training relating to complex systems.

Education: BS/BA degree

Training: Defense Acquisitions, Logistics or Training (DAIWA or equivalent)

Functional Responsibility: Responsible for developing, implementing, and conducting courses of instruction relating to logistics, logistics systems, or specific logistics system elements/components. Analyzes training requirements and objectives and allocates them to specific training equipment, material, methods and media. Coordinates the maintenance and development of training material as necessary to ensure integration with on-going system development and operations.

*** Formula for Trading Off Education/Experience**

In recognition of the compensating relationship that exists between skills and experience across the labor force, the following trade-off formula is applicable to all categories:

- 4 years of relevant experience is equivalent to a Bachelor's degree;
- 2 additional years of relevant experience is equivalent to a Master's degree.

Price List

LABOR CATEGORIES AND RATES		
GS-10F-0224Y		
Labor Category		Hourly Rate (On-Site)
1	Instruction Systems Specialist II	\$74.06
2	Instructor I	\$58.95
3	Logistician II	\$75.04
4	Logistics Analyst I	\$68.05
5	Logistics Analyst II	\$74.64
6	Logistics Analyst III	\$81.46
7	Logistics Engineer I	\$75.75
8	Logistics Specialist I	\$46.67
9	Principal Staff Member	\$99.52
10	Program Manager I	\$92.82
11	Staff Member I	\$62.38
12	Staff Member II	\$71.30
13	Staff Member III	\$85.56
14	Subject Matter Expert II	\$97.75
15	Training Specialist I	\$67.40
16	Training Specialist II	\$77.31
17	Training Specialist III	\$88.87
18	Training Specialist IV	\$91.06

Service Contract Act: The Service Contract Act (SCA) is applicable to this contract as it applies to the entire Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when Innovative Reasoning adds SCA labor categories / employees to the contract through the modification process, the Company will inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number.